Make sure Bonus Contracts are forwarded to Rebecca Fulton and Mike Buckler

51859 9439

Source: https://www.industrydocuments.ucsf.edu/docs/nbwn0000

Example Letter
Extend Current Agreement

Responsible Managers Letterhead

TO: (Customer Name)
(Store Name)
(Address)

Dear _____:

R. J. Reynolds Tobacco Company would like to extend our current merchandising agreement with (Account Name), with the following changes:

(Note changes if applicable)

In consideration for extending our current merchandising agreement with the above listed changes, RJR will pay (Customer Name) $(Bonus Payment) up front and $(Monthly Payment) per month for (Term) years. (Customer Name) understands that:

- If this contract extension is terminated by (Customer Name) prior to 75% of the term (75% of term in months) being satisfied, (Customer Name) will refund 100% of the extension bonus payment. If this contract extension is terminated by (Customer Name) during the final 25% of the term (25% of term in months), (Customer Name) will refund the pro rated amount of the extension bonus payment not earned.
- If legislation is enacted that restricts RJR's ability to satisfy the entire term of this agreement, monthly payments could cease at that time, however, (Customer Name) would not be obligated to refund unearned extension bonus money to RJR.
- RJR can elect to terminate this agreement at anytime. In such event, (Customer Name) will be entitled to retain the upfront payment.

Should (Customer Name) agree to the stipulations set forth in this document, please complete the information at the bottom of this page and return to me.

Sincerely,

(RJR Responsible Manager)

Retailer Name _____ R. J. Reynolds Tobacco Co.

Retailer Signature _____ By _____

Date Signed _____

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